

**Association for Tertiary Education Management**  
**Consolated Balance Sheet as at 31 December 2010**

	Journal	Bass	NSW/ACT	Council	Total	Aotearoa
<b>ASSETS</b>						\$Aus
<b>Current Assets</b>						
<b>Chequing/Savings</b>						
ATEM Main	4030.85	716.59	4137.24	17,124.73	26,009.41	1,022.23
Cash Maximiser				1,720.27	1,720.27	
Council CBA Chq A/c				4,779.89	4,779.89	
Term Deposit				60,000.00	60,000.00	
<b>Total Chequing/Savings</b>	<b>4,030.85</b>	<b>716.59</b>	<b>4,137.24</b>	<b>83,624.89</b>	<b>92,509.57</b>	<b>1,022.23</b>
<b>Accounts Receivable</b>						
Petty Cash			400		400.00	152.74
Paid on Behalf of Council						
<b>Total Accounts Receivable</b>	<b>0.00</b>	<b>0.00</b>	<b>400.00</b>	<b>0.00</b>	<b>400.00</b>	<b>152.74</b>
<b>Other Current Assets</b>						
Bond Cabcharge		500			500.00	
Seed Funding 2011 TEMC				15,000.00	15,000.00	
Owing from Aotearoa				14,968.03	14,968.03	
Owing from Council						4,118.78
Owing from Foundation				2,500.00	2,500.00	
Undeposited Funds				300.00	300.00	
<b>Total Other Current Assets</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>32,768.03</b>	<b>33,268.03</b>	<b>4,118.78</b>
<b>Total Current Assets</b>	<b>4,030.85</b>	<b>1,216.59</b>	<b>4,537.24</b>	<b>116,392.92</b>	<b>126,177.60</b>	<b>5,293.75</b>
<b>Other Assets</b>						
<b>Computing Equipment</b>				6,131.82	6,131.82	
<b>Total Other Assets</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,131.82</b>	<b>6,131.82</b>	
<b>TOTAL ASSETS</b>	<b>4,030.85</b>	<b>1,216.59</b>	<b>4,537.24</b>	<b>122,524.74</b>	<b>132,309.42</b>	<b>5,293.75</b>
<b>LIABILITIES</b>						
<b>Current Liabilities</b>						
<b>Other Current Liabilities</b>						
<b>GST Clearing Account</b>						
Branch GST Suspense				3,233.00	3,233.00	
GST Tax Payable				1,156.71	1,156.71	-199.78
GST Clearing Account - Other				-8,260.00	-8,260.00	
<b>Total GST Clearing Account</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>-3,870.29</b>	<b>-3,870.29</b>	<b>-199.78</b>
<b>Paid by Aotearoa</b>				4,118.78	4,118.78	
<b>HOSA 2010</b>				15,269.90	15,269.90	
<b>HOSA 2009</b>				18,206.75	18,206.75	
<b>Owing from Council</b>						14,968.03
<b>Sundry Creditors</b>					0.00	
<b>Total Other Current Liabilities</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>33,725.14</b>	<b>33,725.14</b>	<b>14,768.25</b>
<b>Total Current Liabilities</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>33,725.14</b>	<b>33,725.14</b>	<b>14,768.25</b>
<b>TOTAL LIABILITIES</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>33,725.14</b>	<b>33,725.14</b>	<b>14,768.25</b>
<b>NET ASSETS</b>	<b>4,030.85</b>	<b>1,216.59</b>	<b>4,537.24</b>	<b>88,799.60</b>	<b>98,584.28</b>	<b>-9,474.50</b>
<b>EQUITY</b>						
<b>Members Funds</b>	189.14	19,872.68	35,194.89	211,287.42	266,544.13	6,623.90
<b>Net Income</b>	3,841.71	-18,656.09	-30,657.65	-122,487.82	-167,959.85	-16,098.40
<b>TOTAL EQUITY</b>	<b>4,030.85</b>	<b>1,216.59</b>	<b>4,537.24</b>	<b>88,799.60</b>	<b>98,584.28</b>	<b>-9,474.50</b>

**Association for Tertiary Education Management**  
**Consolidated Profit and Loss for the year ended 31 December 2010**

	Total Bass	Central (Region)	Total NSW/ACT	SEQ and NR (Region)	Tropic (Region)	Western (Region)	Total Region	MMP (Council)	SSCC (Council)	Council - Othe (Council)	Journal	Total Council (Council)	TOTAL	Budget 2010	Aotearoa Imprest \$Aus
<b>Income</b>															
Advertisement											580	580	580		
Conference Income		19272					19272				43926	43926	63199	45000	2992
Corporate Membership			1425				1425				91757	91757	93182	90000	
Editorial Income											11225	11225	11225		
Foundation Contribution											10000	10000	10000	10000	
Ghost Lunch											727	727	727		
Good Practice Guides											136	136	136		
HOSA Fee											6000	6000	6000		
Interest Received	476		859				1335				5402	5402	6736	5300	
Journal Sponsorship											12500	12500	12500	25000	
Membership Subscriptions											112793	112793	112793	146000	
PD Activities	119100	20902	55186	37387	3468	27077	263120	37418	87563	40633	165613	428733	585760	12534	
Share Income											2939	2939	2939		
Sundry Income											210	210	210		
Unidentified receipt											1419	1419	1419	1000	
<b>Total Income</b>	<b>119576</b>	<b>40174</b>	<b>57470</b>	<b>37387</b>	<b>3468</b>	<b>27077</b>	<b>462198</b>	<b>37418</b>	<b>87563</b>	<b>329022</b>	<b>11225</b>	<b>465228</b>	<b>750380</b>	<b>908060</b>	<b>15527</b>
<b>Expense</b>															
Accounting System											11312	11312	11312	15000	
Audit											2769	2769	2769	2800	
Bank Charges	393	36	420	36	43	36	966				9981	125	10106	11071	40
Brokerage											162	162	162		
Business Registration Expenses											552	552	552		
Conference Expenses	3723	7731		1665	814	1130	15063				9700	814	10514	25577	388
Conference Seed funding											2000	2000	2000	2000	
E Book											579	579	579		
Executive/Branch Admin Support	24141	12528	13050	0	5750	6239	61707				155487	155487	217194	219000	9165
Gifts	560	275					835						835	4100	54
Insurance											500	500	500	7500	
Journal											18340	18340	18340	27500	
Journal Editorial Honorarium											16350	16350	16350		
Editorial Expenses											5858	5858	5858	15000	
Meeting Expenses	2747	153	1011	0		119	4029				53258	53258	57287	40300	4698
Membership inc ICs	0	0	1467	0			1467						1467	10000	
Membership Recruitment	41	310			795		1146				5036	5036	6182	21800	1837
Photocopier Lease	0	0									1904	1904	1904	1500	
Printing Postage and Stationery	1390	30			1016	1127	3563				5053	5053	8616	6600	1136
Professional Development Expens	86768	11454	29472	37504	8583	15226	189008	25640	76791	60384	162815	351823	369300	12834	
Scholarships		1709	1633			3000	6341				32157	32157	38498	61700	1146
Scholarships 2009			1077				1077						1077		
Sundry Expenses	47						47				372	138	510	12500	327
Transfer							0								
Travel	883						883					449	449	30300	
Web & Computing Expenses	1709		33				1742				134756	134756	136497	128000	
<b>Total Expense</b>	<b>122402</b>	<b>34226</b>	<b>48163</b>	<b>39206</b>	<b>17001</b>	<b>26877</b>	<b>287875</b>	<b>25640</b>	<b>76791</b>	<b>520650</b>	<b>7383</b>	<b>630464</b>	<b>918339</b>	<b>994400</b>	<b>31625</b>
	<b>-2826</b>	<b>5948</b>	<b>9307</b>	<b>-1819</b>	<b>-13533</b>	<b>200</b>	<b>-2723</b>	<b>11778</b>	<b>10772</b>	<b>-191628</b>	<b>3842</b>	<b>-165236</b>	<b>-167959</b>	<b>-86340</b>	<b>-16098</b>
Membership Subscriptions		11909		6020	3386	7370	93011					1896			17886
													Total Subscriptions		112793