

**Association for Tertiary Education Management
Income and Expenditure Budget 2011**

| | <u>Bass</u> | <u>Central</u> | <u>NSW/ACT</u> | <u>SEQ and NR</u> | <u>Tropic</u> | <u>Western</u> | <u>Corporate</u> | <u>ATEM</u> | <u>20-May-11 Aotearoa \$NZ</u> |
|--|-------------------|------------------|------------------|-------------------|------------------|------------------|--------------------|-------------------|--|
| Income | | | | | | | | | |
| Advertisement | | | | | | | | \$ - | |
| Conference Income | | | | | | | \$ 13,850 | \$ 13,850 | |
| Coporate Membership | | | | | | | \$ 105,000 | \$ 105,000 | |
| Ghost Lunch | | | | | | | | \$ - | |
| Good Practice Guides | | | | | | | | \$ - | |
| Interest Received | | | | | | | \$ 7,000 | \$ 7,000 | |
| Journal Sponsorship | | | | | | | \$ 12,500 | \$ 12,500 | |
| Membership Subscriptions | | | | | | | \$ 130,000 | \$ 130,000 | |
| PD Activities | \$ 140,000 | \$ 61,200 | \$ 87,450 | \$ 85,000 | \$ 86,000 | \$ 38,500 | \$ 170,000 | \$ 668,150 | \$ 66,860 |
| PD Council Subsidy | | | | | | | | \$ - | |
| Donation from Foundation | | | | | | | | \$ - | |
| HOSA Management | | | | | | | \$ 3,000 | \$ 3,000 | |
| Sundry Income | | | | | | | \$ 1,000 | \$ 1,000 | |
| Total Income | \$ 140,000 | \$ 61,200 | \$ 87,450 | \$ 85,000 | \$ 86,000 | \$ 38,500 | \$ 442,350 | \$ 940,500 | \$ 66,860 |
| Expense | | | | | | | | | |
| E Book | | | | | | | | | |
| Conference Seed funding | | | | | | | | | |
| Audit | | | | | | | \$ 1,500 | \$ 1,500 | |
| Marketing | | | | | \$ 3,000 | | \$ 5,000 | \$ 8,000 | |
| Executive/Prof Dev Support | | | | | | | \$ 208,500 | \$ 208,500 | |
| Regional Contribution to Executive Support | | | | | | | -\$ 49,815 | | |
| Executive/Branch Admin Support - Other | \$ 26,400 | \$ 12,000 | \$ 12,000 | \$ 10,000 | \$ 5,500 | \$ 5,000 | | \$ 70,900 | \$ 12,000 |
| Meeting Expenses | \$ 1,000 | \$ 1,000 | \$ 500 | \$ 1,000 | | \$ 1,200 | \$ 32,000 | \$ 36,700 | \$ 2,000 |
| Scholarships | \$ 9,300 | \$ 3,000 | \$ 12,500 | \$ 2,500 | | \$ 4,500 | \$ 35,000 | \$ 66,800 | |
| Travel | \$ 6,500 | | \$ 1,000 | | | | | \$ 7,500 | |
| Photocopier Lease | | | | | | | \$ 1,500 | \$ 1,500 | |
| Accounting System | | | | | | | \$ 9,000 | \$ 9,000 | |
| Web & Computing Expenses | | | | | | | \$ 20,000 | \$ 20,000 | |
| Bank Fees | | | | | | | \$ 10,000 | \$ 10,000 | \$ 75 |
| Merchant Fees | | | | | | | | \$ - | |
| Conference Expenses | | | | | | | \$ 8,000 | \$ 8,000 | |
| Network Meetings | | | | | | | | \$ - | \$ 5,000 |
| Membership Recruitment | | | | | | \$ 1,000 | | \$ 1,000 | |
| Institutional Coordinators | | \$ 1,500 | \$ 5,000 | \$ 3,000 | | \$ 2,500 | | \$ 12,000 | |
| Printing Postage and Stationery | | \$ 500 | | \$ 2,000 | | \$ 1,500 | \$ 9,500 | \$ 13,500 | \$ 3,200 |
| Special Projects | | | | | | | \$ 40,000 | \$ 40,000 | |
| Insurance | | | | | | | | \$ - | |
| Journal | | | | | | | \$ 27,500 | \$ 27,500 | |
| Journal Editorial Honorarium | | | | | | | \$ 15,000 | \$ 15,000 | |
| PD - Presenters fees | \$ 37,000 | \$ 2,500 | \$ 34,450 | \$ 33,500 | \$ 25,260 | | \$ 160,000 | \$ 292,710 | \$ 16,800 |
| Travel | | \$ 5,000 | \$ 2,100 | \$ 2,000 | \$ 5,700 | \$ 3,000 | \$ 10,000 | \$ 27,800 | \$ 2,500 |
| Catering | \$ 14,000 | \$ 13,000 | \$ 10,300 | \$ 2,000 | \$ 5,500 | \$ 8,000 | | \$ 52,800 | \$ 8,100 |
| Equipment Hire | | \$ 300 | | | | \$ 1,600 | | \$ 1,900 | |
| Venue Hire | \$ 17,000 | | | \$ 12,500 | \$ 3,300 | \$ 1,400 | | \$ 34,200 | |
| Sundry Expenses | \$ 1,800 | \$ 2,800 | | \$ 5,000 | \$ 4,000 | \$ 300 | \$ 500 | \$ 14,400 | \$ 500 |
| Gifts and Donations | \$ 2,500 | \$ 700 | \$ 600 | | | \$ 650 | | \$ 4,450 | |
| Total Expense | \$ 115,500 | \$ 42,300 | \$ 78,450 | \$ 73,500 | \$ 52,260 | \$ 30,650 | \$ 543,185 | \$ 985,660 | \$ 50,175 |
| Net Regional Income | \$ 24,500 | \$ 18,900 | \$ 9,000 | \$ 11,500 | \$ 33,740 | \$ 7,850 | | | |
| Regional Contribution to Executive Support | \$ 14,000 | \$ 6,120 | \$ 8,745 | \$ 8,500 | \$ 8,600 | \$ 3,850 | | | |
| Net Income | \$ 10,500 | \$ 12,780 | \$ 255 | \$ 3,000 | \$ 25,140 | \$ 4,000 | -\$ 100,835 | -\$ 45,160 | \$ 16,685 |